

# Operations Update

(Apr'14 – Sep'14)

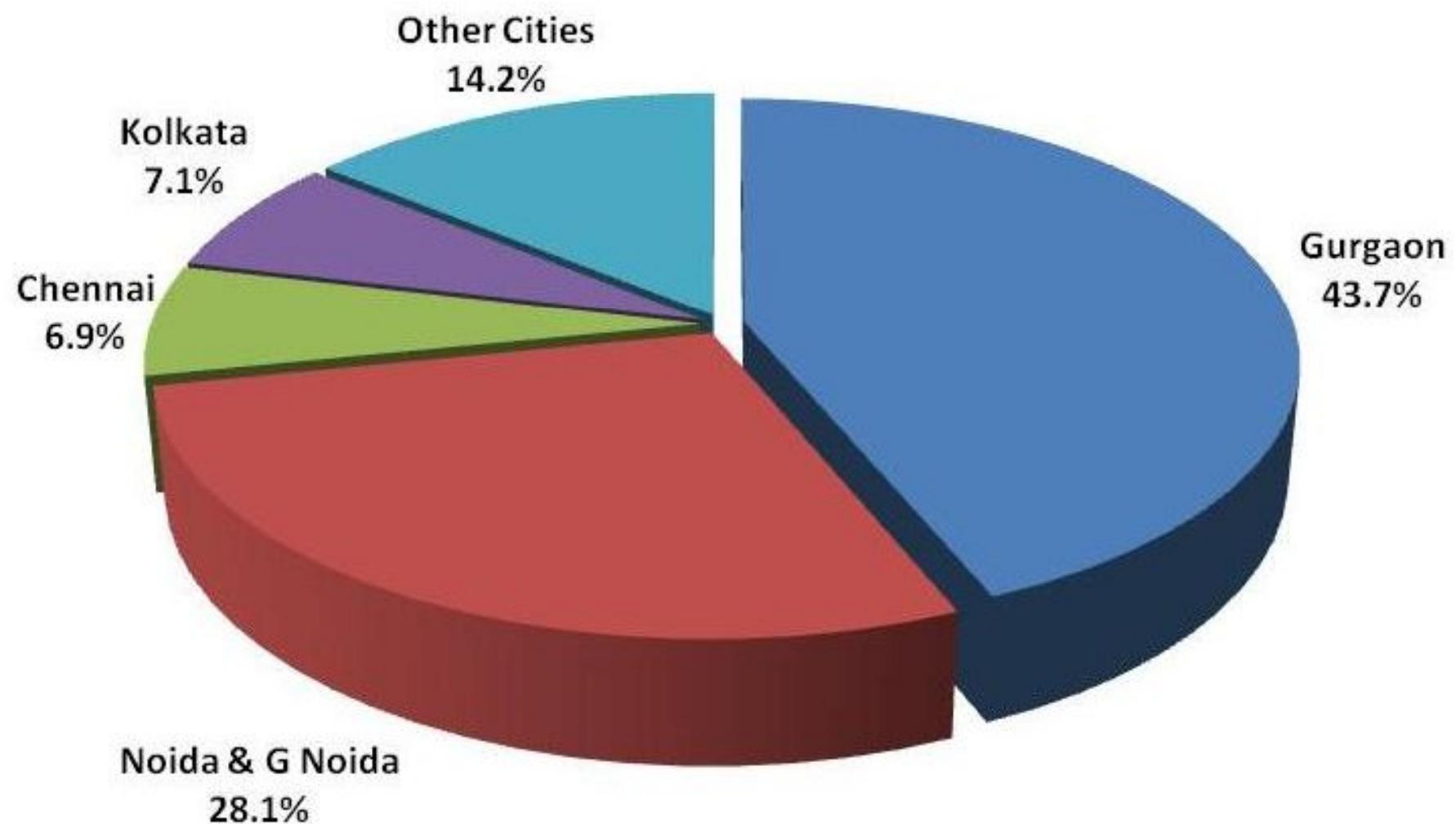
**unitech**

SALES BOOKINGS (Apr' 14 – Sep' 14)			
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.00	0.21	231
Noida & G Noida	0.00	0.14	148
Chennai	0.16	0.11	36
Kolkata	0.00	0.06	38
Other Cities	0.48	0.39	75
<b>Total</b>	<b>0.64</b>	<b>0.91</b>	<b>527</b>

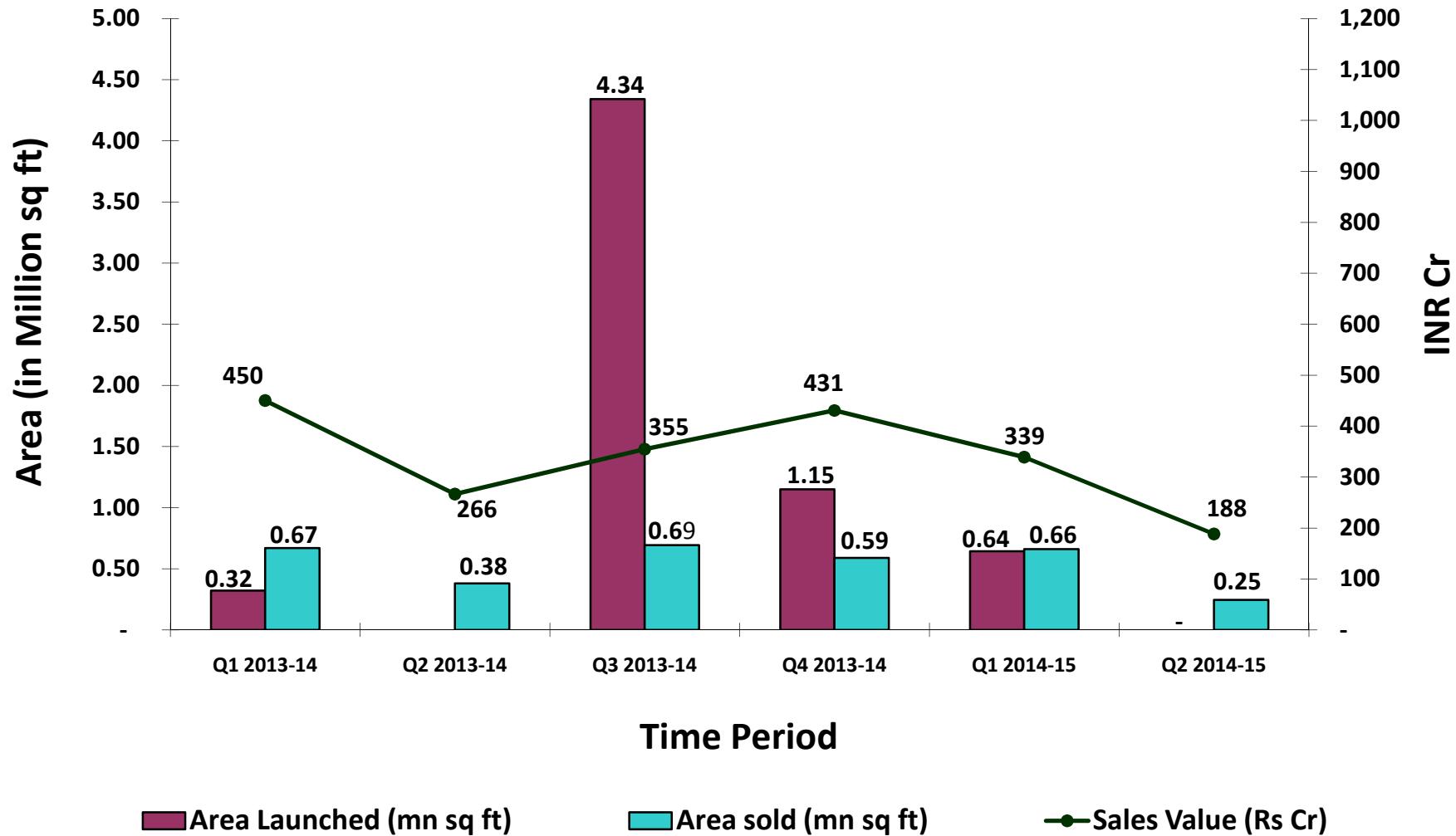
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.44	276	6242
Residential	0.46	251	5414
<b>Total</b>	<b>0.91</b>	<b>527</b>	<b>5818</b>

**INR 527 Cr of sales bookings achieved during first two quarters of F.Y. 2014-15**

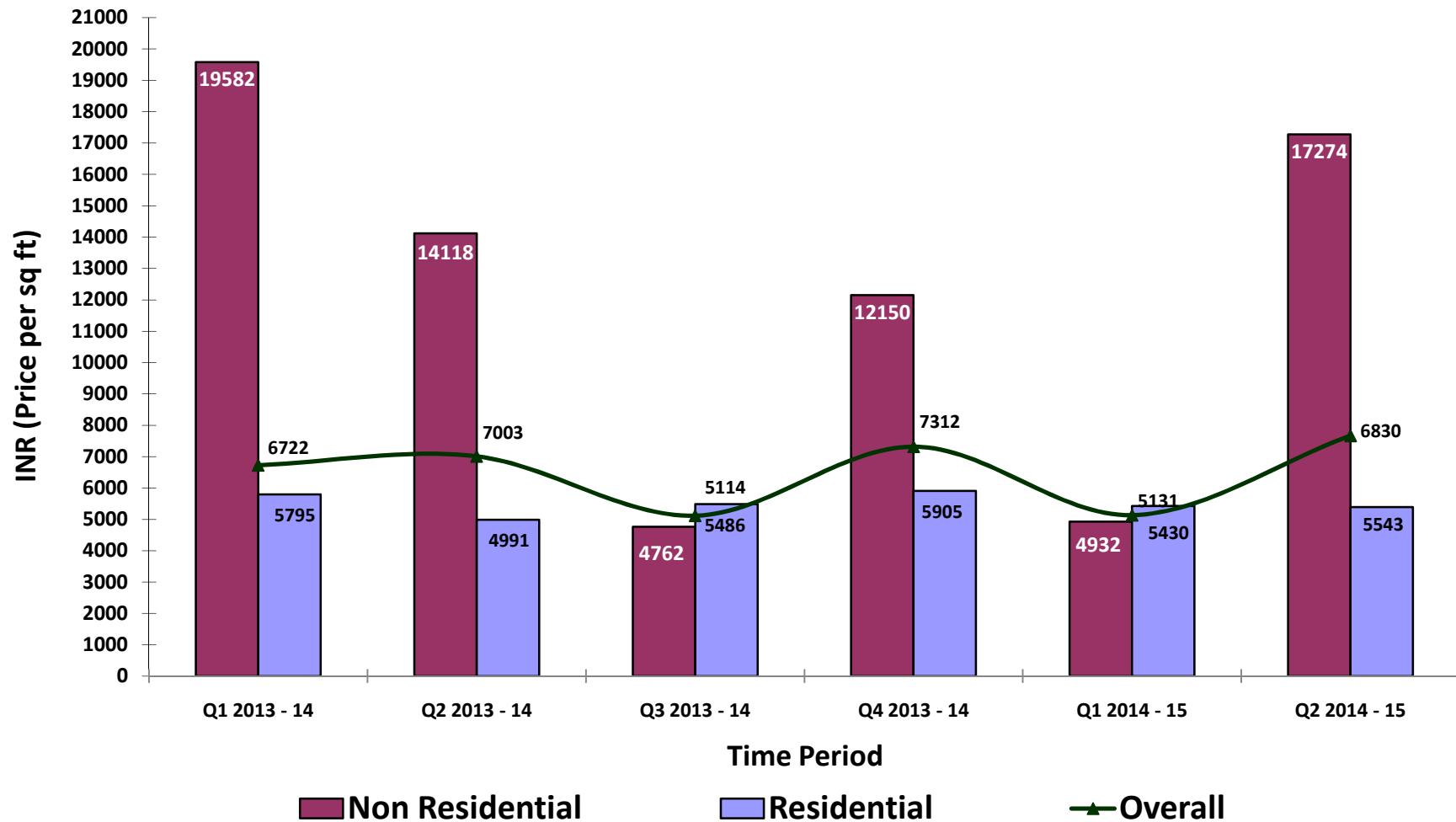
## REGIONWISE SALES BOOKINGS (VALUE) (Apr' 14 – Sep' 14)



## SALES BOOKINGS DURING LAST 6 QUARTERS



## AVERAGE REALIZATION PER SQ FT DURING LAST 6 QUARTERS

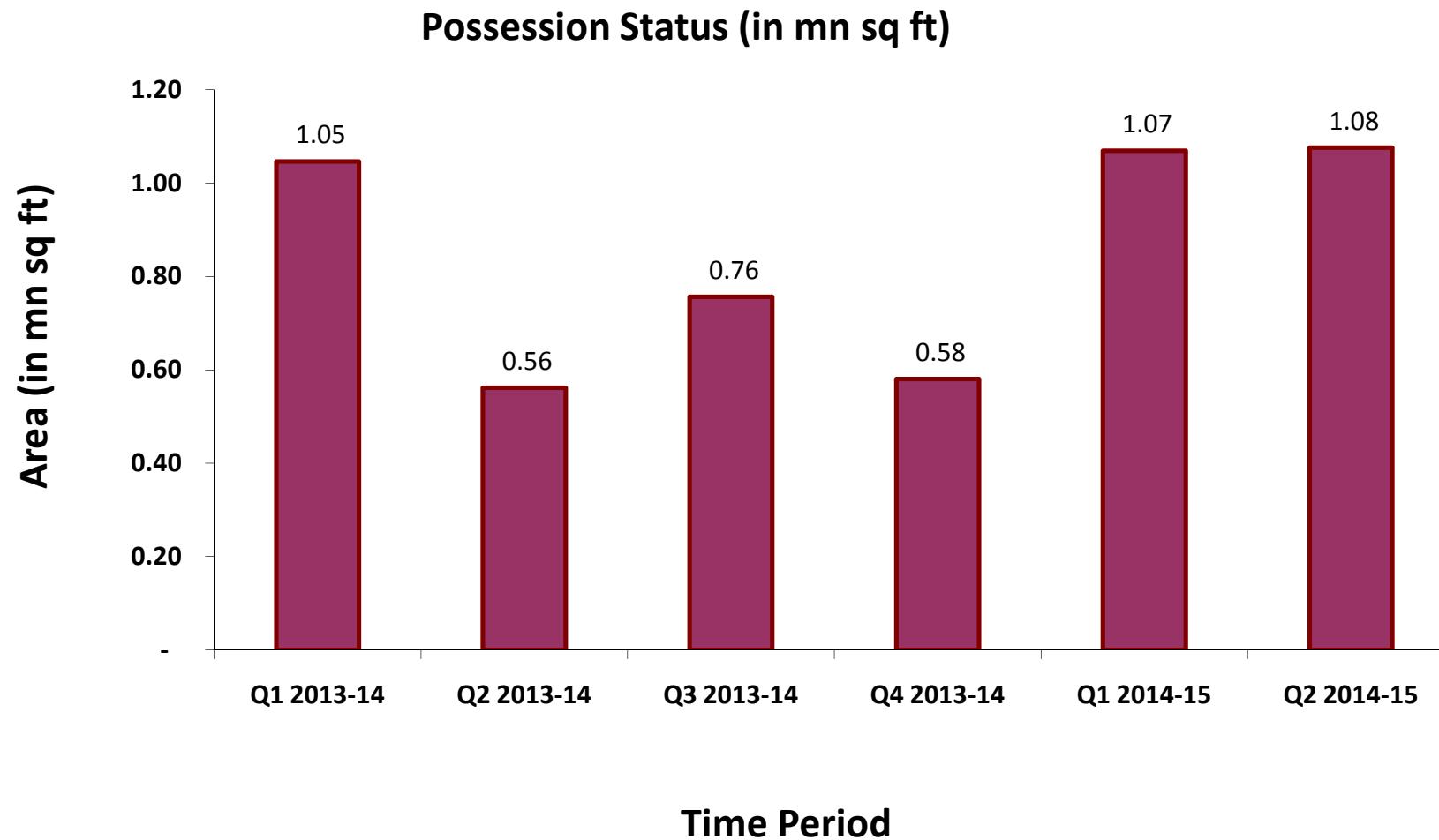


### DELIVERY STATUS OF PROJECTS

S No.	Particulars	Total Area * (in mn sq ft)	Area Delivered During Apr - Sep 2014	Area delivered till 30 <sup>th</sup> Sep 2014 (mn sq ft)	Balance Area under development (in mn sq ft.)
1	Sold Area	56.50	1.57	19.06	37.44
2	Leased Area	-	0.58	-	-
	<b>Total</b>	<b>56.50</b>	<b>2.15</b>	<b>19.06</b>	<b>37.44</b>

\* This is the total area sold till 30<sup>th</sup> Sep 2014 and only a part of this is due for delivery

- 2.15 million sq ft area delivered during first two quarters of F.Y. 2014-15
- Handing over is in progress in 40 projects across regions
- Handing over started in 3 more projects during 2<sup>nd</sup> quarter of F.Y. 2014-15

**POSSESSION STATUS OF PROJECTS FOR LAST 6 QUARTERS**

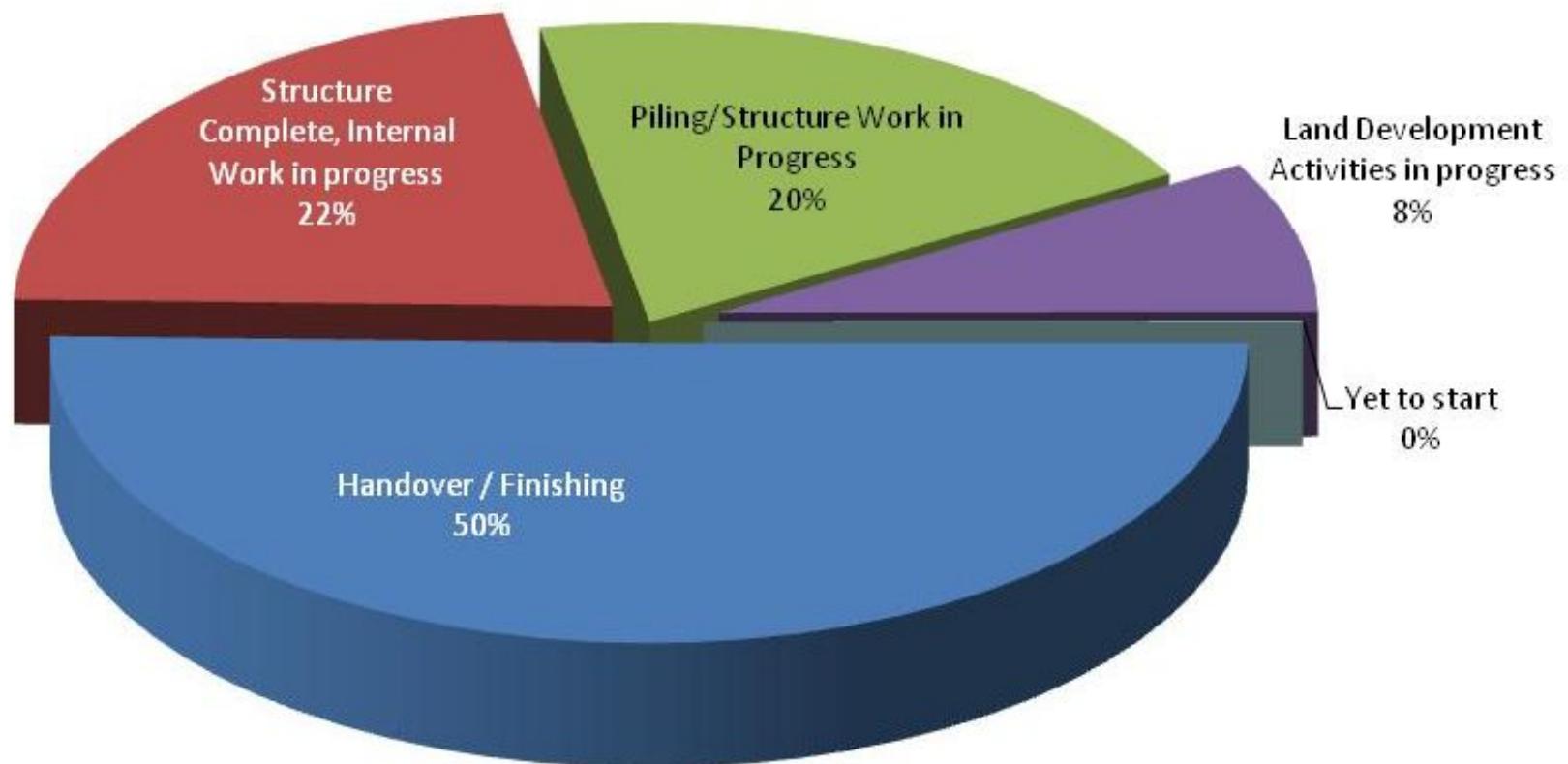
## CONSTRUCTION STATUS OF PROJECTS

Construction Stage	Number of projects	Area (mn sq ft)	% age of total	Projects
Handover / Finishing	40	28.46	50%	<b>Gurgaon:</b> The Close (South), The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others; <b>Greater Noida/Noida:</b> Horizon, Heights, Cascades, Habitat, Verve; <b>Kolkata:</b> Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail; <b>Bhopal:</b> Unihomes; <b>Mohali:</b> Plotted Development; <b>Chennai:</b> Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court; <b>Lucknow:</b> South City Gardens, Plots
Structure Complete, Internal work in progress	22	12.26	22%	<b>Gurgaon:</b> UW Resorts Villas, UW Gardens - II, Nirvana Country II, Exquisite, UW Towers, Arcadia 2; <b>Noida/Greater Noida:</b> Grande, Unihomes Ph-1, Unihomes Ph-2, Gardens Galleria; <b>Kolkata:</b> Air, Harmony, Fresco; <b>Mohali:</b> Singleton Floors, Executive Floors, Unihomes, Gardens, <b>Chennai:</b> Ananda, Brahma, Gulmohur Avenue, Unihomes 2, <b>Lucknow:</b> Gardens Galleria
Structure work in progress	24	11.12	20%	<b>Gurgaon:</b> Sunbreeze, Vistas, Espace Premiere, South Park, The One, The Concourse, Signature Tower III, Global Gateway; <b>Noida/Greater Noida:</b> Burgundy, UW Gardens, Unihomes 3, The Residences, Exquisite; <b>Kolkata:</b> Gateway Cluster II; <b>Bangalore:</b> UW Resorts, Gardens Galleria; <b>Bhopal:</b> The Great India Place; <b>Mohali:</b> Downtown; <b>Chennai:</b> Gardens, Chaitanya, Ekanta Phase-1; <b>Dehradun:</b> The Residences, The Great India Place; <b>Bhubneshwar:</b> Bhubneshwar One
Land development activities in progress	18	4.63	8%	<b>Gurgaon:</b> UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Institutional Plots, Nirvana Courtyard II; <b>Noida/Greater Noida:</b> UW City, Unihomes plotted, The Willows; <b>Mohali:</b> Gardens Galleria, Aspen Greens; <b>Rewari:</b> Unihomes, Ananda; <b>Ambala:</b> Unihomes, Ananda; <b>Dehradun:</b> Signature Towers
Yet to start	1	0.03	0%	<b>Noida:</b> Unihomes Superb
Total	105	56.50	100%	

Contd...

## CONSTRUCTION STATUS OF PROJECTS

Total area under construction - 56.50 mn sq ft

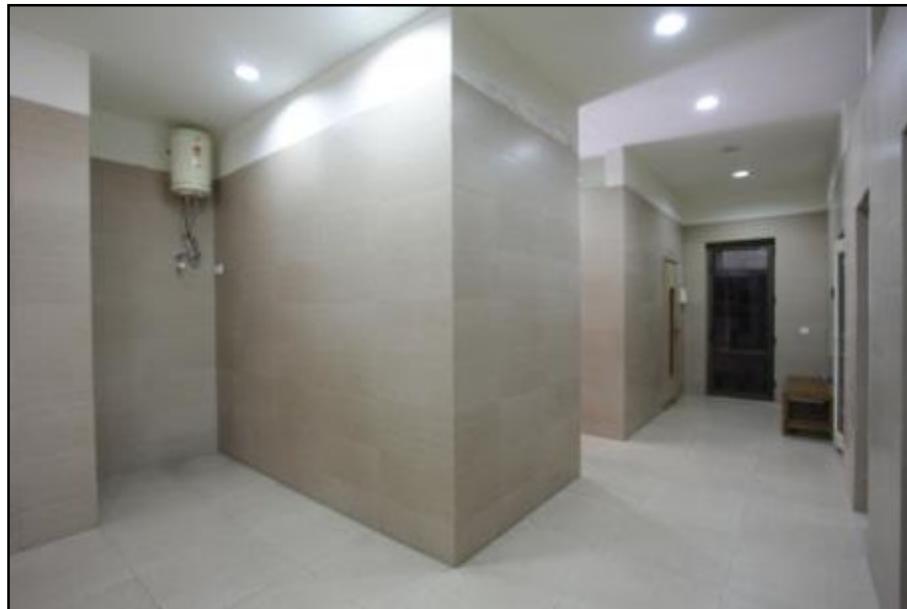




# **Site Photographs**

**Gurgaon Projects**

**unitech**



**FRESCO, GURGAON – Handover / Finishing in progress**

**unitech**



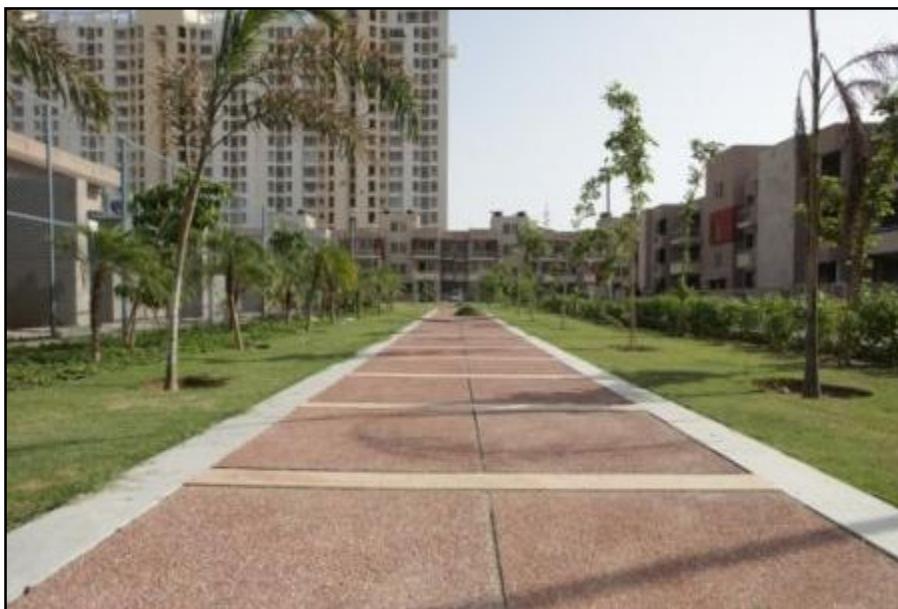
**ESCAPE, GURGAON – Handover/Finishing in Progress**

**unitech**



**HARMONY, GURGAON – Handover/Finishing in progress**

**unitech**



**WOODSTOCK FLOORS, GURGAON – Handover/Finishing in progress**

**unitech**



**UW GARDENS-II, GURGAON – Structure Complete, Internal work in progress**

**unitech**



**RESIDENCES, GURGAON – Handover / Finishing Started**

**unitech**



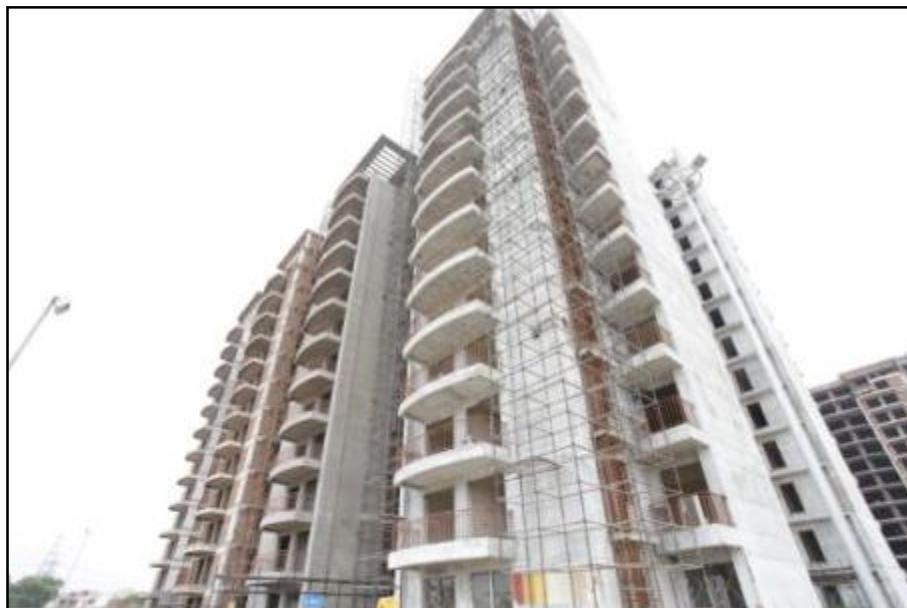
**VISTAS, GURGAON – Structure in progress**

**unitech**



**SUNBREEZE, GURGAON – Structure in progress**

**unitech**



**EXQUISITE, GURGAON – Internal work in progress**

**unitech**



**ALDER GROVE, GURGAON – Structure complete, internal work in progress**

**unitech**



**ESPACE PREMIERE, GURGAON – Structure in progress, Show Villa ready**

**unitech**



**RESORT VILLAS, GURGAON – Structure complete, internal work in progress**



# Site Photographs

**G Noida and Noida**

**unitech**



**UGCC Amber (formerly Grande), NOIDA – Structure complete, Internal work in progress for all towers, The Deck & Golf Course already operational**

**unitech**



**UGCC Burgundy, NOIDA – Structure in progress**

**unitech**



**UNIHOMES, NOIDA – Structure complete, internal work in progress**

**unitech**



**UNIHOMES 3, NOIDA – Structure in Progress**

**unitech**



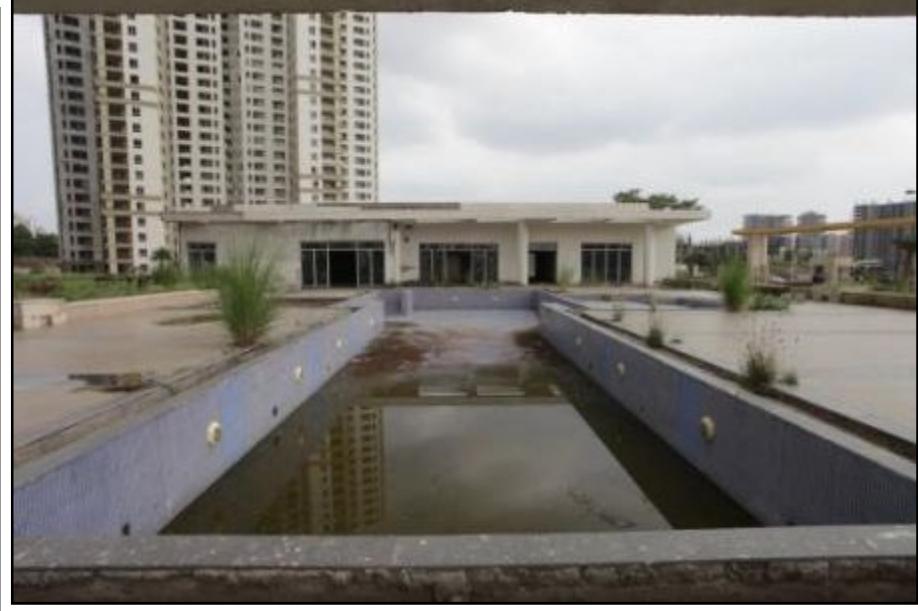
**CASCADES, GREATER NOIDA – Handover / Finishing in progress**

**unitech**



**HABITAT, GREATER NOIDA – Handover / Finishing in progress**

**unitech**



**VERVE, GREATER NOIDA – Handover / Finishing in progress**



# Site Photographs

**Mohali**

**unitech**



**EXECUTIVE FLOORS, MOHALI – Structure complete, internal work progress**

**unitech**



**GARDENS, MOHALI – Structure complete, internal work in progress**

**unitech**



**UNIHOMES, MOHALI – Structure Complete, Internal work in progress**

**unitech**



**PLOTTED DEVELOPMENT, MOHALI – Development work in progress, Handover started**



# Site Photographs

**Chennai**

**unitech**



**UNIHOMES, CHENNAI – Handover / Finishing in progress**

**unitech**



**UNIHOMES II, CHENNAI – Internal work in progress**

**unitech**



**PALM VILLAS, CHENNAI – Handover / Finishing in progress**

**unitech**



**UW GARDENS, CHENNAI – Structure work in progress**

**unitech**



**BRAHMA - NORTH TOWN, CHENNAI – Structure complete, internal work in progress**

**unitech**



**ANANDA - NORTH TOWN, CHENNAI – Internal work in progress**

**unitech**



**GULMOHAR AVENUE, NORTH TOWN, CHENNAI – Internal work in progress**



# Site Photographs

**Kolkata**

**unitech**



**HARMONY, KOLKATA – Structure complete, internal work in progress**

**unitech**



**VISTAS, KOLKATA – Handover / Finishing in Progress**

**unitech**



**AIR, KOLKATA – Structure Complete, Internal work in progress**

**unitech**



**FRESCO, KOLKATA – Structure work in progress**

# Thank You

**unitech**